



■ RECRUITMENT SERVICES

Finding Top Talent. Faster.

Executive search, staffing and talent solutions for businesses across Kenya — since 2010.

ISO-CERTIFIED • IHRM REGISTERED • NATIONWIDE



Recruitment Results That Speak

Measurable impact from over a decade of connecting businesses with exceptional talent.

10,000+

Successful Placements

Professionals placed across Kenya since 2010

92%

Retention Rate

Placements still employed after 12 months

18

Days Avg Time-to-Hire

From brief to signed offer letter

120+

Locations Covered

Nationwide deployment & support

10+

Industries Served

Retail, insurance, healthcare, logistics & more

500+

Hires in a Single Drive

Bulk recruitment delivered at national scale

End-to-End Talent Acquisition

Staffing services for every business need — from C-suite to seasonal crews.

01

Executive Search

C-suite and senior leadership placement, including confidential headhunting.

02

Permanent Placement

Full-time professional recruitment with rigorous vetting and matching.

03

Temporary Staffing

Contract and seasonal workforce solutions that scale with demand.

04

HR Outsourcing

Payroll, compliance and HR administration for your deployed teams.

05

Talent Mapping

Market intelligence and competitor analysis to sharpen hiring strategy.

06

Assessment Centers

Competency-based candidate evaluation, onsite or virtual.

From Brief to Onboarded

A disciplined six-step recruitment methodology — onsite or virtual.



Every engagement is backed by ISO-certified processes and IHRM-registered recruiters — **with measurable SLAs at every stage.**

Retail Giants Trust Achievo

Bulk recruitment and executive search at national scale.

Naivas Supermarket Chain

RETAIL • PARTNER SINCE 2015 • 5,000+ EMPLOYEES, 120+ LOCATIONS

SOLUTIONS

- Bulk recruitment drives across 10 counties
- Assessment centers for store staff
- Employer branding campaign
- Talent pipeline development

RESULTS

500+ hires in 6 months

Time-to-hire: 45 → 18 days

Retention improved by 40%

Employer brand awareness ↑ 65%

Shoprite Kenya

RETAIL / HYPERMARKET • SINCE 2018 • MARKET ENTRY

SOLUTIONS

- Executive search for C-suite roles
- Headhunting for regional managers
- Competency-based assessment
- Onboarding & integration support

RESULTS

14 senior managers placed

92% retention after 2 years

Market entry completed on schedule

Leadership team fully localized

Scaling Managers & Specialists

Targeted hiring for expansion and specialized functions.

Tumaini Supermarket Chain

RETAIL • PARTNER SINCE 2019 • 22 LOCATIONS, RAPID EXPANSION

SOLUTIONS

- Targeted headhunting campaigns
- Assessment center methodology
- Succession planning support
- Competitive benchmarking

RESULTS

50+ store managers placed
Manager retention ↑ 65%
Internal promotion rate ↑ 40%
Time-to-fill reduced by 50%

Monvid Health Insurance

INSURANCE / HEALTHCARE • PARTNER SINCE 2017 • 150+ SPECIALIST ROLES

SOLUTIONS

- Industry-specific talent mapping
- Skills-based assessment centers
- Competitive offer benchmarking
- Retention-focused onboarding

RESULTS

150+ specialists placed
Turnover reduced by 35%
First-year retention at 88%
Client satisfaction ↑ 45%

Volume Hiring That Performs

Sales talent and field crews — recruited, vetted and retained.

Jade Collections

RETAIL / FASHION • PARTNER SINCE 2020 • 15 STORES, 200+ ROLES

SOLUTIONS

- Retail talent pool development
- Personality & sales aptitude testing
- Employer value proposition creation
- Seasonal staffing solutions

RESULTS

200+ sales staff placed
Sales conversion ↑ 32%
Seasonal turnover ↓ 45%
Brand ambassador program launched

Cleanshelf

HYGIENE / FACILITIES • PARTNER SINCE 2016 • 500+ FIELD STAFF

SOLUTIONS

- Mobile recruitment drives
- Centralized vetting process
- Field-based assessment centers
- Retention bonus program design

RESULTS

500+ field staff placed
Attrition reduced by 50%
Vetting time cut by 60%
Client complaints ↓ 85%

Specialist Hiring Across Sectors

Deep talent pools in the industries that keep Kenya moving.

Retail & Supermarkets

Healthcare

Insurance

Hospitality

Logistics & Distribution

Fashion & Apparel

Facilities Management

Call Centers & BPO

10,000+ placements across retail, healthcare, insurance, hospitality, logistics and facilities management.

The Recruiter Behind Kenya's Growth Stories

Why organizations trust Achievo with their most important hires.

Certified Recruiters

ISO-certified recruitment processes with IHRM-registered consultants.

Industry Experts

Specialists in retail, insurance, healthcare, logistics and facilities.

Fast Turnaround

Structured pipelines that cut time-to-hire without cutting corners.

Onsite & Virtual

Assessment centers and interviews wherever your business needs them.

Retention-Focused

Placement follow-up at 3, 6 and 12 months — 92% still hired at one year.

Data-Driven

Talent mapping and market intelligence to sharpen every search.

Common Questions

Everything you need to know before starting your search.

How long does it take to fill a position?

Most roles are filled within 2–4 weeks. Executive search roles typically take 4–8 weeks, depending on role complexity and market availability.

What industries do you specialize in?

We have deep expertise in retail, healthcare, insurance, hospitality, logistics, fashion, and facilities management.

What are your fees?

We offer competitive pricing based on role level and volume. Contact us for a detailed proposal tailored to your needs.

Do you guarantee your placements?

Yes. Every placement includes a guarantee period. If a hire doesn't work out, we conduct a replacement search at no additional cost.



THANK YOU VERY MUCH

Empowering Your People, Protecting Your Business.

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info@achievo-limited.com • Corporate HR Solutions & Security